

## **Commercial Insurance Agent**

Are you an outgoing and seasoned salesperson? Are you comfortable cold calling either in person or over the phone? Are networking and meeting people for the first time enjoyable and fun? Do you desire to be part of a team and want to be part of the solution and not the problem? If this sounds like you, please read on.

Our hours are Monday thru Friday from 8:30 – 5:00. You will be asked to attend early morning, evening, and an occasional Saturday meeting for either networking or to support local and community events.

### **Job Responsibilities:**

- Maintain current client relationships by offering superior customer service.
- Establish new relationships with potential clients that call and make a request for insurance.
- Assisting clients to fill out appropriate forms for their insurance needs.
- Utilize our online system to quote and offer insurance to current and prospective clients.
- Cultivate relationships and cross-sell additional lines of insurance as needed

### **Professional and Personal Skills:**

- Excellent communication skills both verbal and written
- Articulate and professional voice in person and on the phone
- Bilingual in Spanish a plus
- Self-starter, driven, with a get it done attitude
- Confident, energetic, enthusiastic with a sense of humor
- Proficient with Google products including Gmail, Google Docs, and Google Drive
- Familiar with sales software
- Patient, respectful, reliable, trustworthy, friendly, supportive, articulate, kind, ethical and honest

### **Wages and Compensation:**

- We offer competitive wages with a base hourly wage plus commission.

### **Experience and Job Requirements:**

- MUST have one-year sales experience in the insurance industry
- MUST have a current and valid P&C Insurance License

Compensation: \$45,000.00 - \$65,000.00 per year

**To apply, please email your resume to [careers@kickerinsuresme.com](mailto:careers@kickerinsuresme.com) with the subject line "Your Newest Team Member."**